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DEVELOPMENT STRATEGY AND ITS IMPLEMENTATION



The Company's development strategy for 2023–2032 was approved by the Company's Board of Directors on 25 December 2023 (Minutes No. 197)



MISSION

Improving living conditions and providing quality housing to the population of the Republic of Kazakhstan, as well as developing the construction industry through investing activities, increasing construction efficiency and project management of the Group of Companies of Samruk-Kazyna JSC



VISION

An organization with sufficient resources, a wide range of reliable partners, as well as competencies and experience for investing in the construction and construction industry, effective management of projects, construction and real estate

DEVELOPMENT STRATEGY AND ITS IMPLEMENTATION

Implementation of government

Investing activities.

Completion of participation in government programs......

Management of real estate, subsidiaries, as well as interests and shares in companies included in the Group of companies of Samruk-Kazyna JSC being invested – design and construction......27



DEVELOPMENT STRATEGY AND ITS IMPLEMENTATION

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VALUES



STRATEGIC GOALS



Implementation of government programs

- Implementation of the pilot National project in the field of education – "Comfortable School"
- Promising National Projects
- Implementation of government construction projects abroad

CUSTOMERS

Investing activities

- Implementation of the renovation program (dilapidated and hazardous houses)
- Integrated development of neighbourhoods with residential complexes (changing the appearance of cities)
- Investing in the construction of residential complexes
- Investing
 in the construction
 of factories aimed
 at import substitution
 of construction materials
 and equipment
- Investing in construction abroad

Creating a comfortable

the integrated development

of residential neighbourhoods

living environment for the population through

Management of real estate, subsidiaries, as well as interests and shares in companies included in the Group of Companies of Samruk-Kazyna JSC, which are in being invested – design and construction

- Real estate management
- Samruk-Kazyna Development LLP
- CCGT Turkestan LLP

Completion of participation in government programs

- Anti-crisis program"Nurly Zher"program
- program for leasehold

Development of the construction industry of the Republic of Kazakhstan and improvement of living conditions of the country's population



Increasing the accessibility of residential and commercial construction through import substitution of construction materials

FINANCES

Development of competencies in raising capital through issuing bonds, attracting project financing, financing from international financial institutions and through the organization of funds and RFITs

The strategy provides for the gradual development of competencies in the field of funds raising as the need arises to attract funds from appropriate sources

INTERNAL PROCESSES

Business process automation and digitalization



Improving operational efficiency



Creating an office to manage and invest in construction



Organizing prompt feedback aimed at constructive dialogue with lessees



Automating business processes to eliminate direct contact and prevent information and corruption risks

ORGANIZATIONAL OPPORTUNITIES

Adherence to ESG principles



Occupational health, occupational safety and environment



Human resource development strategy



Improving selection when choosing a project taking into account green construction with minimal impact on the environment



Anti-corruption



Improving the corporate governance system

STRATEGIC KPI

02.



01. Net income



in capital assets

04. Real estate



Margin



index

safety complex



07. Working efficiency

08. ROI

Providing owners

of dilapidated houses with

new apartments, relieving

social tension in cities, as well

as improving the investment

of the construction sector

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